

## Organization:

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Hamburg – Schleswig-Holstein

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In cooperation with:  
Maritimes Cluster Schleswig-Holstein  
[www.maritimes-cluster.de](http://www.maritimes-cluster.de)

## MariMatch at SMM 2008

shipbuilding • machinery & marine technology  
international trade fair • hamburg

At SMM 2008  
Hamburg – Germany  
September 25th 2008  
[www.smm2008.com](http://www.smm2008.com)



Online registration:

[www.marimatch.net](http://www.marimatch.net)

E-mail contact:

[info@marimatch.net](mailto:info@marimatch.net)

Registration for MariMatch is open  
until **25th August 2008**

Last chance to **book meetings until**  
**3rd September 2008**

**Meetings** will take place on  
**25th September 2008** (9:00 am - 18:00 pm)

at the Fair Ground of SMM 2008 International  
Fair Hamburg, Hall B6, room 4

# MariMatch International Brokerage Event for the Maritime Sector



*Business Support at Your Doorstep*



At SMM 2008  
Hamburg – Germany  
September 25th 2008



# MariMatch

International cooperation and contacts are important factors for success in marketing innovations and accessing new markets. They help to develop the full potential of European enterprises, to improve their competitiveness and to enhance the economy of the European regions.

The international maritime co-operation event **MariMatch** at the leading international trade fair **SMM 2008 in Hamburg** is a platform for initial contacts between potential business partners from the marine technology and ship building sector. It enables exhibitors and visitors to find partners in Europe for business and technology co-operation in pre-arranged one-on-one meetings.

# Benefits

The **Enterprise Europe Network (EEN)** invites European companies from the marine sector to use this unique opportunity to

- present their technologies/products/services in bilateral meetings
- identify partners and establish contacts for future industrial, commercial and R&D partnerships
- learn about new technologies, products and solutions
- meet potential co-operation partners on neutral ground at one place and time

Participation in MariMatch is **free of charge** and open to participants from all over Europe.

Take the opportunity to look through the catalogue to find interesting profiles and request meetings with potential partners.

# Registration

## How to participate

- Register online at [www.marimatch.net](http://www.marimatch.net) and submit a company and co-operation profile
- All profiles are published in a constantly updated online catalogue
- Select interesting profiles from the catalogue and request meetings
- If confirmed, a 30-minute meeting is scheduled by EEN staff at the EEN stand
- Individual schedules will be sent out to the participants before the event starts.

**Registration** for MariMatch is open until **25th August 2008**

To make each meeting a success, meeting requests will only be scheduled after confirmation from both sides. If requested, preliminary information can be exchanged between meeting partners before the event.

